

MR Chemie GmbH – We make the invisible visible! We are a family-owned mid-size company with 50 Employees located in Germany. We are developing and producing consumables for the markets of 3D Metrology (REFLECON®) and Non-Destructive-Testing (MR®). Our customer-oriented focus coupled with innovative solutions is the reason for our constant growth.

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JAHRE

1971 – 2021

MR CHEMIE
GmbH



we have an immediate need for a

Distribution Sales Manager / Engineer (m/f/d)

Your objectives

This position will be responsible for achieving revenue and margin growth for NDT Products and equipment for Penetrant Testing and Magnetic Particle Inspection in the designated area or with assigned distributors within a specific region through implementation of sales, marketing and commercial strategies. This will include the optimization of commercial business, pricing and new product launches as well as a close interacting within the Sales Team, Performance Controlling, Operations and Application Development.

Your tasks

- Defining, analyzing, and achieving quarterly and yearly sales goals
- Generating new business revenue and controlling of distribution partners
- Exploring ways of improving existing product positioning and service and competitor monitoring
- Close cooperation with the different internal functions to solve operative challenges
- Representing the company to customers, trade fairs and the industry as required

Who we are looking for

- A salesperson, who shows goal and result orientation couples with a strong technical understanding preferably within the non-destructive testing area
- Intercultural understanding and ability to manage multiple priorities simultaneously
- Result driven personality, team player and excellent communicator with strong negotiation skills
- High initiative, pro-active, self-motivation and hard-working attitude
- flexibility to travel and ability to work remotely
- Fluent English and good German skills , a third language is a plus

Your Benefits

- Pleasant working atmosphere in a medium-sized family business
- A motivated, passionate team
- Flexible working hours & home office
- Company car and communication tools
- 30 days annual leave
- Job bike leasing offer
- Fresh fruit, coffee and water free of charge every day in the office

If you are interested, please send us an e-mail with your application in PDF format to **application@mr-chemie.de**.

MR Chemie GmbH

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