

MR Chemie GmbH – We make the invisible visible! We are a family-owned mid-size company with 50 Employees located in Germany. We are developing and producing consumables for the markets of 3D Metrology (REFLECON®) and Non-Destructive-Testing (MR®). Our customer-oriented focus coupled with innovative solutions is the reason for our constant growth.

50
JAHRE
1971 – 2021

MR CHEMIE
GmbH



We have an immediate need for a

Sales Development Engineer (m/f/d)

Your objectives

This position is mainly responsible for achieving revenue and margin growth through the global expansion of our REFLECON® brand. This will also include the implementation of commercial strategies. A very close cooperation is required within the sales-, production- and application development team.

Your tasks

- Defining, analyzing, and achieving quarterly and yearly sales goals
- Generating new business revenue and controlling of distribution partners
- Exploring ways of improving existing product positioning and service and competitor monitoring
- Close cooperation with the different internal functions to solve operative challenges
- Representing the company to customers, trade fairs and the industry as required

Who we are looking for

- Salesperson with strong target and result orientation paired with a good technical understanding, preferably with experience in 3D Metrology (laser scanning) or Non-Destructive Testing (NDT)
- Intercultural understanding and ability to manage multiple priorities at the same time
- Team player with good negotiation and organization skills, high level of initiative, proactivity and ability to work remotely
- Fluent German and English skills oral and written

Your Benefits

- Pleasant working atmosphere in a medium-sized family business
- A motivated, passionate team
- Flexible working hours & home office
- Company car and communication tools
- 30 days annual leave
- Job bike leasing offer
- Fresh fruit, coffee and water free of charge every day in the office

If you are interested, please send us an e-mail with your application in PDF format to [**application@mr-chemie.de**](mailto:application@mr-chemie.de).

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